

Electronic Medical Records & Practice Management

The Benefits...

- Increase Revenue
- Reduce Expenses
- Better Utilization of Staff
- Totally Integrated System, medical records, billing, scheduling, collection, claims, lab results and more.
- Improve Patient Care Giving
- Shorter Accounts Receivable Cycle
- Secure, High Grade Encryption
- HIPPA Compliant
- Windows Based - Easy to use
- Highly Customizable - Used in many different Practices and Specialties

Gingrich, Kennedy Pushing 'Wired' Hospitals

PROVIDENCE, R.I. (AP) Medical care would be improved and millions of dollars would be saved if hospitals were fully wired, said Rep. Patrick Kennedy and former House Speaker Newt Gingrich, who jointly announced a program to bring American medicine into the Internet age. On Monday, the political partisans put their party differences aside to tout electronic prescriptions, online patient records and an integrated, paperless health-care system. Gingrich said 98,000 people die annually in hospitals due to medical errors. He suggested information technology could save billions of dollars now wasted on procedures, such as unnecessary tests and redundant record keeping.

"We allow people to die in health in a way we would never tolerate in any other part of society," said Gingrich, a Republican who served as speaker from 1995 until the end of 1998, when he gave up his seat after the GOP's poor

showing in the November elections.

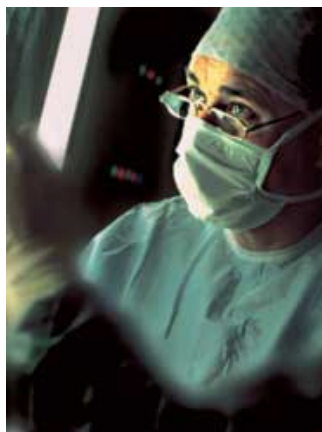
Kennedy and Gingrich made their remarks at Brown University, where they were taking part in a daylong conference about using technology to improve health care.

Kennedy, D-R.I., plans to introduce legislation that would implement a paperless health-care system by 2015. The bill seeks \$5 billion in funding to build the infrastructure to get all hospitals and patients online.

The pair said better technology would lower health-care costs in the long run, "and the system ends up paying for itself," Gingrich said. Gingrich and Kennedy said the Internet helps patients access records more easily and allows doctors to monitor their patients' care more efficiently.

For example, electronic prescriptions, Kennedy said, reduces errors, and can prevent adverse drug reactions by alerting pharmacists and doctors to other medications a patient is using. Gingrich and Kennedy said—

-Continued on next page.



Programming And Micros partners with Medinformatix

Programming And Micros has announced its new partnership with medical software producer, Medinformatix. Programming And Micros is a computer consulting business located in New Paris, OH specializing in custom programming, local and wide area networking, hardware and software installation, web page design and maintenance as well as a reseller for such companies as Dell, HP, Compaq, Gateway, CISCO Systems, St. Bernard and is Microsoft Certified. Since 1995, Programming And Micros has provided its customers with quality and timely results to their technology needs.

MedInformatix's fully integrated Electronic Medical Record (EMR) and Practice Management (PM) solution is designed for an

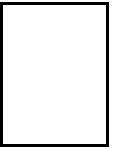
enterprise wide-area networked environment. It implements a totally paper/film less office by allowing patient records to be accessed at the actual point-of-care via a wireless pen pad or stationary PC and by managing all clinical, administrative and follow-up processes electronically.

The system is easy to use having been designed with the intuitive workflow of a medical practice in mind and requires minimal clicks to reach vital screens for faster operation, data entry and retrieval.

Programming And Micros invites you to call today to arrange your personal executive consultation. You may reach us at [1-888-536-7726](tel:1-888-536-7726) or via email at sales@pamcc.com

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First Hand Experience

"We looked at a number of Electronic Medical Records and Practice Management systems before we chose MedInformatix. We installed MedInformatix in February 2003 and haven't looked back. We have reduced our staff by 25% and our overall staff labor cost by as much as 33%. We have redistributed our staff's workload to enable them to do the work they were trained to do, our nurses spend more time caring for the patient and less time with paperwork. What this has led to is a much happier staff that gives our patients better care at a much lower cost. What we are able to do is see a patient in the morning, have lab work performed, have it automatically placed into the patient's chart by that afternoon and give the patient the results the same day. We are able to respond to patient inquiries immediately, because we have the patient's information at our fingertips from anywhere we have internet access. I am able to send patient information to labor & delivery, surgery, and other doctor's from virtually anywhere. The savings we are seeing is helping us cover the ever rising cost of insurance."

- Wooster Obstetrics & Gynecology

Gingrich, Kennedy Pushing 'Wired' Hospitals, continued

failures in the health-care system are due, in large part, to the fragmentation of American health care. The system is a patchwork of systems, each having standards, regulations and financial structures that vary widely from state to state and company to company. Kennedy said having everyone on the same system will make it more transparent and easier to share information. He estimated it would take about three years for individual patient records to get online, if his bill is passed. "The fact is, paper records kill," said Gingrich, who is

widely credited with leading Republicans to their first majority in 40 years in 1994. "And the tragic thing is the deaths are avoidable." Kennedy said failures in the health-care system are due, in large part, to the fragmentation of American health care. The system is a patchwork of systems, each having standards, regulations and financial structures that vary widely from state to state and company to company. Kennedy said having everyone on the same system will make it more transparent and easier to share information. He estimated it would take

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By Brooke Donald, Associated Press; June 23, 2004. eWEEK Online.



KERRY SUGGESTS IT IMPORVEMENTS

In presidential candidate John Kerry's plan to address rising health care costs, he points out the importance of technology in eliminating errors and improving patient care. Kerry states, "Inefficiencies in the health care system threaten lives and wastes billions of dollars in unnecessary care. A recent Institute of Medicine study found that between 44,000 and 98,000 people die of medical errors every year. The vast majority of injuries come not from

negligent doctors or hospitals, but from outmoded practices, habits, and systems that are poorly designed to protect patients from errors. As President, John Kerry will offer a "quality bonus" that would enable purchasers and providers to use upfront capital to make changes in quality that reduce errors and improve outcomes. He will also make sure that those health care organizations and physicians investing in IT to improve care are rewarded with financial incentives, including funds to install computerized prescribing systems which can reduce medication errors by 80 percent or more."

<http://www.johnkerry.com/communities/doctors/jkplan.html>

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